



AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA

Campus Recruitment - 2018 Passing Out Batch

Company	18004 (Company Name & Ranking will be disclosed during PPT.)
Batch	2018 Passing Out Batch
Joining Date	March 2018
Date of Campus	Will be informed later
Time	Will be informed later
Venue	Will be informed later
Job Title	INSIDE SALES MANAGER
Eligible Degrees	B.Tech / BCA / BBA / MBA / MCA / B.COM
Eligible Branches	All
Eligibility Criteria	No Percentage Criteria
Location	Delhi/ NCR
Compensation (CTC)	3 LPA- 6 LPA
Roles & Responsibilities	<ul style="list-style-type: none">• New Customer Acquisition• Conversion of leads received from various marketing channels.• Preparing short-term and long-term sales plan, sales approaches and strategies.• Consistently achieve revenue targets in line with team/organizational objectives.• Customer Relationship Management• To understand customer requirement in the geography assigned and future product portfolio improvement based on past customer feedback.• Service offering improvement and continuous quality assessment.• Operations and Reporting• Service delivery planning and execution.• Managing pre-sales to post-sales support activities for the assigned geographies.
Other Desired Skills / Competencies	<ul style="list-style-type: none">• Very Strong Analytical & Communication Skills• Able to Drive Customer Centricity in the team• Quick Learner, adaptable to changing business needs• Willing to challenge the status quo and achieve business results
Recruitment Process	Will Be Informed Later
Documents Required	Will be Informed Later
How to Apply?	<u>All interested students should send their Resume to below mentioned Email Id Latest by 14th Feb 2018 by 4:00 P.M.</u> Email Id : schawla94@amity.edu



My Best Wishes are with you!

Prof. Dr. Ajay Rana
Advisor